

E 8631

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Reg. No.....

Name.....

**B.B.A. DEGREE (C.B.C.S.S.) EXAMINATION, OCTOBER 2019**

**Third Semester**

**Complementary Course—BUSINESS LAWS**

(2013 – 2016 Admissions)

Time : Three Hours

Maximum Marks : 80

**Part A**

*Answer all questions.*

*Each question carries 1 mark.*

Define the following :

1. Cross offer.
2. Restitution.
3. Novation.
4. Pledge.
5. Non-Gratuitous Bailment.
6. Mercantile agent.
7. Future goods.
8. Quantum Meruit.
9. Digital signature.
10. Agreement to sell.

(10 × 1 = 10)

**Part B**

*Answer any eight questions.*

*Each question carries 2 marks.*

11. What is Consent ? When is a consent said to be free ?
12. Define quasi-contracts. State the circumstances in which quasi-contractual obligation arise.
13. Write a note on E-commerce contract.
14. State the characteristic features of bailment.
15. State the distinction between a sub agent and a substituted agent.

Turn over

16. Explain the differences between condition and warranty.
17. What are the rights of the finder of lost goods ?
18. What is agency by estoppel ? In what way does it differ from an agency by holding out ?
19. Distinguish between coercion and undue influence.
20. What do you understand by the doctrine of frustration of contract ?
21. When is an agent personally liable to third parties ?
22. State the persons by whom the contract should be performed.

(8 × 2 = 16)

### Part C

*Answer any six questions.  
Each question carries 4 marks.*

23. Explain the essential elements of valid acceptance.
24. What are the different types of damages available ?
25. Define Consideration. Discuss the legal rules regarding consideration.
26. What are the essential elements of a valid contract ?
27. What is contract of sale ? What are the essentials of a valid contract of sale ?
28. Define Contract of guarantee. Distinguish between contract of guarantee and contract of indemnity.
29. What are the rights and duties of a pawnor and Pawnee ?
30. Minor's agreements are absolutely void. Is there any agreement with a minor which can be enforced in a court of law ? If so, discuss with examples.
31. Discuss the duties and rights of an agent.

(6 × 4 = 24)

### Part D

*Answer any two questions.  
Each question carries 15 marks.*

32. Define an offer. Explain the essential elements of a valid offer.
33. Explain various modes in which a contract may be discharged.
34. Who is an unpaid seller ? What are the rights of an unpaid seller against (a) Goods and (b) Buyer personally ?
35. Define Bailment. What are the rights and duties of a bailor and bailee ?

(2 × 15 = 30)